

A.G. MAZZOCCHI, INC.

DEMOLITION • DISMANTLING • WRECKING • LAND CLEARING • RECYCLING
32 Williams Parkway P.O. Box 331 East Hanover, N.J. 07936 • (201) 377-8822 FAX (201) 377-7464

August 6, 1992

Mr. Mark Vanselous
K. Hovnanian Companies
P.O. Box 500
Red Bank, NJ 07701

Dear Mr. Vanselous:

RE: Society Hill at
University Heights III
Site C & E
Clearing/Demolition

As a supplement to our proposal for this project, we submit the following alternates:

1. We will mobilize a crusher on-site and will crush masonry materials to 3" and less in size and stockpile the material at locations on-site. This material could then be used by you as sub-grade or base with a resultant savings in both disposal and purchase cost.

Since the demolition of structures price bid includes the removal and disposal of masonry materials, a savings could be realized in demolition amount, as well as on other unit price items contained in the proposal.

We estimate a savings of \$15.00 per ton (or an estimated total of approximately \$200,000.00) could be realized if this option is selected subject to final details to be negotiated.

2. Should underground storage tanks of over 550 gallon capacity be discovered, we will arrange for their removal at the following prices.

- | | |
|--|-----------|
| a. Registration and closure plan | \$2400.00 |
| b. Soil testing for TPH
(6 tests/tank) | \$1200.00 |
| c. Cleaning and disposal of
1,000 gallon tank
(We will provide other unit
prices if required) | \$1600.00 |

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d. Pumping of unused product or contaminated water \$ 1.45/gal.

3. Equipment Rates

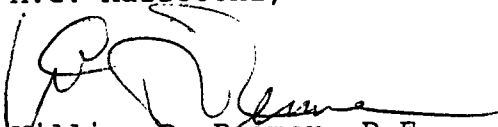
We will accept standard "Blue Book" rental rates for this project for normal construction activities. (Add 15% for demolition activities.) We will absorb machine moving costs only for rentals in excess of one week.

4. We attach a copy of standard current Labor Rates.

Note: Our proposal does not include certain quantities and totals which could not be provided based on the plans included in the bid package. We will assist in the refining of required data if you desire.

Sincerely,

A.G. Mazzocchi, Inc.


William P. Reimer, P.E.
Project Engineer

WPR:nrl

Attachment

KHOV004354